

Part 3:
Do We Know Our Preferences?




When we don't know what we want, we are guided by the environment.

A woman with dark curly hair, wearing a light blue ruffled shirt, is sitting at a white table. She is holding a green marker in her right hand and looking upwards and to the right with a thoughtful expression. A large thought bubble is above her head, containing the text "3 reasons".

3 reasons

A man with brown hair and glasses, wearing a dark blue striped shirt, is sitting at a white table. He is holding a yellow pencil in his right hand and looking upwards and to the right with a thoughtful expression. A large thought bubble is above his head, containing the text "10 reasons".

10 reasons

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- Because thinking of ten reasons is so difficult, people infer that they must not love their partner as much.
 - For this reason, people asked for 3 reasons declare greater love than those asked for 10.





Please list 15 ways in which
this class could be improved:

- 1) No homework or exams
- 2) Free pizza during lectures
- 3) Invite the circus for a
“guest lecture”...
- 4) Field trips to the coast
- 5) ...?